



2023 PRICE LIST FOR SERVICES AND HIRING POSITIONS

Schedule A

Pegasus Productions will find the individuals necessary for the success of your show and secure their contracts on your behalf. You will be assessed 10% of their contract as a fee for our services. This fee comes with a guarantee that we will hire a qualified individual in this role that will perform their best work and help your horse show reach its full potential. We will work tirelessly on your behalf to control costs to the best of our ability by finding officials that will share hotel rooms, travel together, or secure inexpensive lodging for their trip. We call this our "On Course" guarantee.

"R" Judge - \$550 - \$600 / Day

Pegasus will contract a qualified USEF "R" Judge to officiate your show. All contracts, communication, planning, and logistics will be handled on your behalf by us. You will have final approval of the individual that is hired. If this individual is unable to officiate your show after the contract has been offered, a suitable and equal replacement will be acquired.

USEF "r" Judge - \$450 - \$500 / Day

Pegasus will contract a qualified USEF "r" Judge to officiate your show. All contracts, communication, planning, and logistics will be handled on your behalf by us. You will have final approval of the individual that is hired. If this individual is unable to officiate your show after the contract has been offered, a suitable and equal replacement will be acquired.

Technical Coordinator - \$450 / Day

“Presidents have generals, generals have armies”. Hiring a TC with us gives you the general you need to produce a great show. The TC acts as an onsite assistant manager who reports directly to your show manager.

This individual will be responsible for making sure all staff have the equipment they need to execute their roles, fill in for them as relief when they need a lunch or bathroom break, drive your drag or jump trailer, and float as necessary to keep your show running smoothly. These are generally members of our executive board or people with experience managing both local and USEF rated horse shows of 150+ horses in size. They will do what is necessary to promote transformational exhibitor experiences while helping you get the most from your show.

Unrated Judge - \$400 / Day

Pegasus keeps a master list of individuals who are either in pursuit of a judging license or have other qualifications that allow them to successfully officiate any classes offered. These are people we have worked with before, personally hired, and often have several years or even decades of experience in the equine industry. You will still have final approval of their hiring but often these are the people we have staked our reputation on and built our business with. Hiring these individuals is often a cost effective staffing measure that still promotes a healthy horse show.

Show Secretary - \$375 / Day

Master of computers, guardian of the judge’s cards, and all around people person describe the capabilities of the folks we hire for this role. All of our secretaries are fluent in Time Slice AKA Horse Shows Online software.

Yes, fluent is the correct word as sometimes it can be like speaking a foreign language. We have a limited supply of these talented ladies, and one gentleman, so please book them early if you require their services.

Paddock Master - \$375 / Day

Often the most overlooked but important skill position at any horse show. The paddock master is the timekeeper, communicator, and overall logistic manager for an individual ring. Pegasus will secure a seasoned paddock master who is also courteous and respectful of all exhibitors and trainers, while being firm enough to keep your show running on time.

Announcer Add On - \$75 / Day

Announcer - \$375 / Day

The voice of the horse show. This is the man or woman who will spend the majority of the show googling the correct pronunciations of difficult names while keeping track of placing and championships and telling your exhibitors it's now safe to canter - once they disperse themselves out on the rail of course. We will get you one of the best announcers in the south - you may even think you're listening to decent talk radio. This job can also be tagged onto most of our paddock masters as an added service. We recommend having a separate announcer but that's entirely up to you!

Jump Crew - \$275 - \$325 / Day

The guys who get it done. Our crew is the best in the business. We know you often can find local crews to set the course and pick up fallen rails, but just in case, we keep these individuals on staff because they are truly artists in their field. Most have course design and jump building experience. The one caveat with our crew is we do require a six week notice to hire them as often they book their show schedules months in advance.

Additional Services Under Schedule A

Jumps (hunter and jumper full courses) - Quoted based on need / location. Typically \$550 - \$650 / day depending on size / scope.

Course Design - \$100 / Ring / Day

Radio Equipment (16 radios with encrypted VHF frequencies) - \$100 / Day.

Jumper Timers (FarmTek) - \$100 / Day (Unless you hire your jumper judge with us, in which case you get them for free!)

*Sound (Up to 2 rings, multiple position wireless speakers) - \$100 / Day
(Included with Announcer Hire or PM / Announcer)*

All additional equipment comes free of charge with each contracted and staffed role - for example if you hire an announcer, all speakers and sound equipment comes standard. If you hire a paddock master, all white boards, drink coolers, and carrot buckets come with them.

Schedule B

This is our more comprehensive plan. Under Schedule B, you may hire a member of our executive board act as your Technical Coordinator - all of which have 10+ years horse show and management experience. This person will act as your “assistant manager” to promote the success of your horse show. We will use our own resources including telling our friends they should come to your show because we’re there! Under Schedule B, the usual 10% commission is waived - essentially you get them at our contract cost without any additional fee for hiring them.

All you pay for this service is 6% gross revenue of your show plus the TC fee for the one individual who will get your show on course to succeed.

All adders and additional equipment (excluding jump rental) are also available to you at no additional charge under this plan.

Travel Expenses

You’re the show manager - you get to tell us where we sleep. End of story. We hope its a Comfort Inn or your couch and not a ditch or extra stall on the show grounds but as long as the basics are met we will never be too picky about our out of town accommodations so those are always at your discretion. Most of us have slept in our own vehicles at one time or another so we could personally afford to horse show. No Pegasus fees are charged on travel. The only travel expenses we ask to be reimbursed for are gas and food - and our policy is simple - the closer we are, the cheaper it is.

Our rates for travel are as follows:

Per Diem - \$35 / Person / Day
Mileage - \$0.625 / mile from home to show and back
All travel expenses paid directly to staff member.

Questions? Concerns? Comments? Call Jack Nash at 901-650-3846 or Kelsey Sloan at 901-517-0294. See you at the ring!